

RJ REYNOLDS

TOBACCO COMPANY

J. Campbell
Promotional Coordinator

160 Lawrence Bell Drive
Suite #108
Williamsville, NY 14221
(716) 634-4179
Fax (716) 634-3145

September 22, 1997

Fax (717) 823-7177

E. Poor
N. DRESSLER / KLEIN

PO Numbers

Hi Elaine:

I would appreciate it if you could provide PO#s for the following promotional material in the space provided and fax to my attention as soon as possible at (716) 634-3145:

NOVEMBER: DORAL B2G1F / #701042

(Detail promotional information will be forwarded)

#/Cases Per Brand Style:	UPC #	PO#
28 Doral Light	12300-24488	118505
28 Doral Light Men 100	12300-24492	115436
28 Doral Light 100	12300-24489	115428
12 Doral FF 100	12300-24490	115410

411 SKUs of B2G1F Displays (Item #533174, packed 1/SKU)

Arrival Date: October 20, 1997

EFT Amount: \$16,787.84

State Breakdown:

NY: \$1,566.19 (3 Cases Each: Light / Light Men 100 / Lt 100 / 1 Case FF 100);
 NJ: \$4,275.49 (7 Cases Each: Light / Light Men 100 / Lt 100 / 4 Cases FF 100);
 PA: \$10,926.30 (18 Cases Each: Light / Light Men 100 / Lt 100 / 7 Cases FF 100)

Thanks for your continued assistance, and if you have any questions, please call me.

Sincerely,

Judy

J. Campbell
Promotional Coordinator / 1610
jo
cc: J. McLean

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